

# WE CHAMPION YOU

## CAPABILITY STATEMENT

**BidExecs** provides complete business development, capture, and proposal solutions by leveraging the power of our global experts.

BidExecs offers business solutions that show results - from qualifying the right opportunities that fit your business growth strategy to complete proposal management solution.

BidExecs offers business growth solutions across the public and commercial sectors.

## Business Growth and Proposal Solutions

From Business Development and Capture Support

to

Modular and Full Proposal Solutions

we are

Your One-Stop Solution Company



ISO 9001:2015  
Consistent, Repeatable  
Processes



ISO 27001:2013  
Information Security  
is our TOP MOST priority

**BidExecs Texas South:** 621 Power St., League City, TX 77573  
Call: 346-857-5319 | E: [corey@bidexecs.com](mailto:corey@bidexecs.com)  
[www.bidexecs.com/txs/](http://www.bidexecs.com/txs/)



# Business Development Process



**Identify Leads**  
(Recompetes, Forecasts,  
New Opportunities,  
Task Orders, etc.)



**Qualify Leads**  
(Dedicated Human Research  
Team qualifies leads to  
fit Objectives, Strategy,  
and Past  
Performance)



**Weekly Meetings  
to Develop  
Bid Strategies**



**Capture  
Strategy and  
Support Through  
RFP Release**

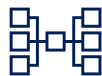


**Handoff to  
Proposal Team**

## WHY US



**LOCAL TEAM WITH  
A GLOBAL REACH**



**CONSISTENT  
PROCESSES**



**SCOPE-SPECIFIC  
PRICING**



**MODULARIZED  
SUPPORT**



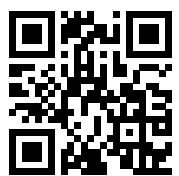
**TOTAL TEAM  
APPROACH**



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# Proposal Development Process

1 Internal Client Kickoff (Collect Background)

2

Preparation Stage

Prepare Outlines

Prepare Proposal Schedule

Prepare Kickoff Brief

3

Formal Team Kickoff

Proposal Preparation

4

Review 0  
Outline check and approval

Review 1  
[Pink Team]

Review 2  
[Red Team]

Review 3  
[Gold Team]

Review 4  
[White Glove Check]

5

Proposal Submission

6

EN/Clarification Support

7

Proposal Library Files

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MODULARIZED SUPPORT



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